



PLUMBING-HEATING-COOLING CONTRACTORS OF WASHINGTON

PHCC OF WASHINGTON NEWS LEAK

July
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PHCCWA Members Give Children Gift of Flight

On June 30th, Challenge Air hosted its first ever "Fly Day" in Washington State at Paine Field in Everett. Challenge Air is a nonprofit organization that takes children with disabilities high up in the sky, with the help of volunteer pilots.

The PHCCWA got involved with Challenge Air through an active PHCC Member from Texas, Sonny Friedman. Sonny's best friend, Rick Amber founded Challenge Air in 1993. Rick was a fighter pilot in the US Navy who lost the use of his legs in 1971 when his jet crashed while returning from a combat mission over Vietnam. His passion for flying continued and he became an advocate for children with disabilities. Rick passed away from cancer in 1997 and his friends, like Sonny, continued his dream to keep the kids flying.

Jim Stack and Cheryl Maas of PHCCWA helped plan this year's event and what a huge success it turned out to be. Jim was one of the volunteer pilots who had the opportunity to see the faces of these children first hand during this life changing experience. Here is what Jim had to say:

Challenge Air was a huge success! It was so exciting watching the kids, their faces, the smiles, comments and outright excitement. Their joy was overwhelming! Everyone who was there had their hearts filled with pride and joy, helping these challenged kids. I hope when we do this again next year that our Association can gather up a few more volunteers. You won't be disappointed!"

Challenge Air will be back in Washington State on June 28th, 2008. To register or find out more information about Challenge Air go to www.challengeair.com.

We would like to thank the PHCCWA members that volunteered their time (pictured below):



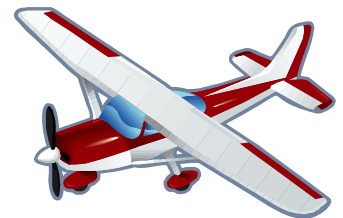
Jim and Sandy Stack, Stack Plumbing
Larry and Greda Fischer, Prima Plumbing
John Keene, Plumbmaster
David Ovall, American Leak Detection
Joanne Maas, Mitchel Plumbing
Cheryl Maas, PHCCWA



State Office

P.O. Box 64580
University Place, WA
98464-0580

Phone: 888-891-9240
Fax: 866-272-2545
E-mail: info@phccwa.org
President: Bob Larson



Visit us on the
web at
www.phccwa.org

PHCC of Washington

Through the Generations



Like many of our clients' businesses, Federated began as a one-man operation, which evolved to become one of the largest in our industry. Three generations of a family led the company through most of its first century. The present chairman "joined" the family more than 35 years ago and today, many employees are second, third or fourth generation employees. We've learned the value of proper planning through experience, and our financial protection services reflect this knowledge.



Experts say only 30 percent of family businesses survive to the second generation, and only 13 percent to the third generation.

Certainly, economic hardships and poor business practices can lead to a downfall. But many times, profitable companies that seem to be doing everything right will dissolve simply because the owners don't plan for their own exit.

It's easy to put off business and estate planning. Business owners may be stressed for time or they don't want to think that far ahead while enmeshed in today's activities and concerns. Retirement may be a distant dream and people don't want to think about their own demise. But, procrastination and denial may be the biggest mistakes a business owner can make. A risk management program isn't complete unless it includes business succession and estate planning, and the proper funding to accomplish it.

Business succession planning really begins with finding the right people to help you grow your business, supporting them with valuable benefits such as insurance and retirement plans, mentoring them and developing their skills, and finally, allowing them to share in its success and the vision for its future as the reins are handed to the next generation.

Our "family" is eager to help yours through the process of evaluating your needs and developing your business succession plan. We want your family business to grow with ours through the next century.

This article is an excerpt from The SHIELDSM a periodic newsletter published by Federated Insurance Companies. It is intended to provide general recommendations regarding risk prevention. It is not intended to include all steps or processes necessary to adequately protect you, your business or your customers. You should always consult your personal attorney and insurance professional for advice unique to you and your business. ©Copyright 2005 Federated Mutual Insurance Company, All Rights Reserved

Calling All Backflow Professionals...

I need your help! The upcoming Fall edition of the PHCC of Washington News, Magazine, is in the works. Our focus for this issue is Backflow and Cross-connections. If you want an opportunity to share with your fellow contractors about the dangers of cross-connections, you need to SOUND OFF and email me, NOW! Contact me at matt@phccwa.org or you may call and speak with Cheryl Maas at the PHCCWA office. If you can contribute something to the magazine, I'll include a healthy tagline about yourself and your company as a way to say thank you, and a bit of free advertising for yourself. Thank you in advance for your help!



Upcoming Dates of Interest

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|---------|---|
| July 17 | PHCCWA Board Meeting in Tukwilla. All members are welcome |
| July 27 | PHCCWA Annual Night at Safeco Field—Mariners vs. A's |

Visit us on the
web at
www.phccwa.org

PHCC of Washington

PHCC of Washington Golf Tournament

If you were at Druid's Glen Golf Club on June 22nd, you got to experience first hand how much fun the PHCC of Washington State 2007 Golf Tournament was. Even with Mother Nature unable to make up her mind on sun or rain it turned out to be a great day.

Rich Clayton from EHL Insurance worked hard on making sure those PHCCWA members and guests that took a day out of the office or field would have an enjoyable one. And from the responses we have received thus far he has succeeded with out a doubt. We have several people that are already anticipating next year's event.

The winners of the 2007 Golf Tournament were;

Third Place: Bob Brennan, King Mitchel, Randy Brudwick from Keller Supply and Steve Fleming from Reid Pacific

Second Place: Mike Smith, Ryan Meyer, Mike Miterholzer, Jeff Schlimme from Puget Sound Mechanical

First Place (winning by a string): David Ovall from American Leak Detection and guests Matt Skipper, Mike Field and Matt Field

Women's Longest Drive: Cynthia Klemperer, Chown Hardware

Men's Longest Drive: Jason Mayer, EHL Insurance

Closest to Pin: Sean Moody, K & M Plumbing

And congratulations to Prima Plumbing for having the ability to bring home the award for Most Strokes two years in a row! This year golfers were Steve Goodman, Aaron Herman, Keith Smith and Steve Gerrard-Great job guys!

Thanks to all the golfers that came out to make the 2007 Tournament successful!

We would also like to thank the following sponsors and volunteers for their generous support and help with this year's tournament (in alphabetical order):



Sponsors

American Leak Detection
Bradford White and Western States Sales
Chown Hardware
EHL Insurance
Federated Insurance
Keller Supply Company
Moen
Pacific Plumbing Supply
Puget Sound Energy
Safeco
Superior Cleaning and Restoration
Underground Detection Services
United Bank Card
Viega
Wolverine Brass

Volunteers

Greda Fischer
Jim Stack
Sandy Stack

